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Hart's Decision to Rejoin Race Stirs Party to Skeptical Shrugs


Gary Hart aims a kiss at his wife, Lee, on the steps of the
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In Shift, U.S. Posts 'Investment Deficit'


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## Kiosk

 2 Germanys To Swap Spies






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High Tech as Villain
On Wall Street, Computer Programs
Came to Replace Individual Judgment

## By David E. Sanger







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## Japan Promises ASEAN $\$ 2$ Billion in Aid <br> 



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Italian Leader in U.S. To Seek Action on Gulf

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RACE: South Koreans to Decide Fate of Kim Dae Jung



KOREA: Idea of Democracy Obsesses Voters in South
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L'Air du Temps

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## WORLD BRIEFS

Lange Unconvinced on French Agent








Sihanouk Now Ready to Meet Hon Ser.



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Storm System Kills 6 in U.S. Midwest CHICAGO(Reuters)-A major storm, which spaized a toradiot tial
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## TRAVEL UPDATE

Athens to Cut Traffic in Smog Control ATHENS (Reuters) - Cars will be bained from three madin strests


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Nuclear Deterrents - Remain Necessary, Shultz Says in Bonn By Elaine Sciolino
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HART: Re-Entry Shakes Up Race






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## U.S.-Soviet Knot on Nicaragua

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## WHAT IS LOTTO 6/49?





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Strike it rich in Canada's Favorite Lottery. Yon pick your own numbers playing Lotto $6 / 49$

That's right ... you can win millions by picking your own numbers playing Lotto 6149-Canada's most popular
Government Lottery. In fact, last year Loti $6 / 49$ paid out $\$ 354,73658900$ in ALL CASH PRIZES And It's all Government Lottery. In fact, last year Lotto $6 / 49$ paid out $\$ 354,736,589.00$ in ALL CASH PRIZES. And It's a
free of Canadian taxes. There are two draws each week for a grand prize guaranteed to be not less than $\$ 1,000,000.00$ with many millions more in secondary prizes. Grand prizes often run into the millions and have been as high as $\$ 13890,58880$. Imagine what you could do with that much cash! This is your opportunity to find out because now you can play the lottery that's making so many millionaires in Canada.

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## Koreans Want Respect



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#### Abstract

 


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## It's Time for a Message to Headquarters


By Flora Lewis


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## Letting the Dollar Fall Doesn't Fix the Trade Deficit



Civilians and the Military Can Learn to Compromise



## OPINION



- Reagan Left Something Out of Eleni's Story

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## LETTERS TO THE EDITOR



 ELLEENA Mnior. u.s. Embassy. Dubinin An Early Start on Visas




## The Scared Young Writers Want Their Letters Read <br> By william Raspberry

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## In Moscow, a 5-Day Seminar on Rights Puts Tolerance to the Test <br> 

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CRASH: Computers Replaced Human Judgment, Accelerated Panic



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## Trial Begins in Rome On '85 Airport Attack




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## Translating English Into Plain English

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U．S．Group Says Turkey Remains Lax on Rights \％


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## 'Don Giovanni' in Paris and Milan

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Heraldowe BUSINESS/FINANCE

## MADISON AVENUE

WPP of Britain Acquires Hispanic Advertiser in U.S



 The initial payment of S10 millionion in cash
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Microsoft Corp, a computer software creawor in Redmond,
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Microsoft Cambridge Massachusectrs wwich weat to copurt seecking an
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Greg Jrboe head of communications for Lonss, said his company had filed suin in Boston agzanst Rossin Oreenberg Seronick
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only did noi offer any "trade secrects" but did not believe it had only did not offer any "rrade secrects" but did not believe it had
-nyy He sid he had mentionedin the past that he had employess
who previously worked on Lotus dds but denied that his agency wwho previously workend on Lotus dads. but denied that his agency
would offer to share other companies' secrecs. There is nothing. uncommon about apency people working for
a compecitor oof former client Wib the way hey job hop it happens all the time. The brochures that agencies prepare for
business solicitations frequently list the names of all the adveriisbusiness soicitations irequentyly ers for which employes formerly have worked.
Tom Lawoon, a formes Harrard halfbacc, has become chief agency that of oftan plays against the big ones. as it moves from the reign of Charles Goldschmidt who with
Daniel Karsh, founded the agency as Daniel \& Charles in 1952,
 of tive commuitues. Mr. Lawson, S0, will retain the itle of president
In September, the ownership of the agency went from Mickel berry Corp. in New York to Lowe Howard-Spink \& Bell PLC, a


## Currency Rates





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## $\$ 200$ Million

 In Latin Debt
## ${ }^{\text {By }}$ Eric N. Berg


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Oil Prices Fall
Amid Discontent Over OPEC Pact

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figures as at December 31, 1986: TOTAL ASSETS: Shareholiders equity
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Page 12
INTERNATIONAL HERALD TRBBUNE ${ }^{\text {w }}$ WEDNESDAY ${ }_{v}$ DECEMBER 16, 1987


## Nokia to Buy SEL's Electronics Unit

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## BOSTON: U.S. Bank Writes Off \$200 Million in Loans to Latin America







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## Decision Puts Pressure on Other U.S. Banks to Boost Reserves

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Merrill Lynch Plans to Cut Salary Costs by $\$ 200$ Million





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## Guinness Peat's Pretax Profit Rises $28 \%$

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Ford Is Considering Joint Venture in Soviet


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| By Josef Skvorecky. Translated from the Czech by Rasemary Ǩaran, Kaca Polackove and George Theiner. 288 pages. 815.95 W. W. Norton \& Co, 500 Fifth Averue New York, N. Y. 10110. |  |
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## BRTDGE




Rice Ties Two NFL Marks as 49ers Trample Bears， $41-0$ Receiver Jerry Rice above dragging safety Dave Duerson into the end zone for a first－period Monday wight in San Francisco．Rice＇s IIth consecoutivive game with a ssorning tarch tricago be marrir hidd Miam＇s Mark clayton for the most in a single season．AI of Rice＇s scores Monday were on passes srom

## VANTAGE POINT／Ira Berkow

## A Trap Snaps Shut on the＇Gym Rat＇

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## Officials Reportedly Waived Drug Testing in U．K．Track

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## Italy in Front Line of Soccer＇s Powder－Keg Brigade

## U．S．World Cup Skiers Falling on Hard Times




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## The Coffee－Tree Grind

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